# **elektronik** report

www.elektronikreport.at

media data 2021

## elektronik report

#### THE AUTRIAN JOURNAL FOR ELECTRONIC ENGINEERING SINSE 1977



#### **ELEKTRONIK REPORT**

electronic report is the leading medium for electronic engineering and the electronics industry in Austria. The only electronic journal the offers both manufacturers as well as distributors an informational platform on which new products, systems and services are presented to the sector. Current trends, technological developments and innovations round off the coverage.

The Austrian journal for eletronics

CIRCULATION: 6150 copies/ 6 times a year

**READERS:** Decision-makers from production, construction, purchasing and quality management, focusing on the industrial electronic and eletric components

PUBLISHED SINCE: 1977 (44th year)

Dear advertisers.

electronic components and system are gaining value every day. In the industrial production as well as in consumer products, areas of application and demand are growing rapidly. But one aspect not changing, is the importance of expertise and information for the producing industry, distributors and it has been provided by the elektroni report since 1977.

We understand electronics.
We understand decision-makers.



Klaus Paukovits, Chief Editor Claudia Topolic, Media Consultant





#### WEKA INDUSTRIE MEDIEN GMBH

Dresdner Straße 43 | 1200 Vienna | Austria

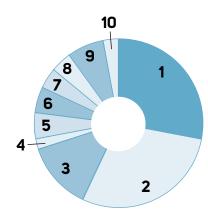
Telephone: +43 1 97000-200 | Fax: +43 1 97000-5200 | www.industriemedien.at/kontakt | www.industriemedien.at VAT ID: ATU72312035 | Commercial Court Vienna, Company Number 360567 x Erste Bank, IBAN AT58 2011 1837 5737 8700, BIC GIBAATWWXXX

## **DEMOGRAPHICS OF OUR READERS**

## READERS, RECIPIENTS AND REACH

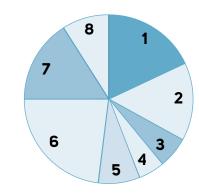
WEKA Industrie Medien Verlag has got a professionally built Business-Adress-System. As the adresses of recipients are constantly checked and updated, the numbers on the right are subject to minimal fluctuations and are rounded averages.

Decision-makers within the sector have been reading the elektronik report for more than 40 years. WEKA Industrie Medien support the accurate and precise processing of the journal with a professional and constantly updated Business-database. The circulation of 6.150 copies is ÖAK-certified.



#### **Function**

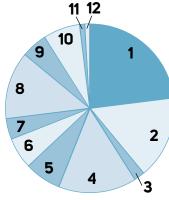
1 Development/construction	33 %
2 Company management	25 %
3 Production	13 %
4 Logistics (Warehouse/Fleet)	2 %
5 Purchasing	5 %
6 Organization/EDV	5 %
7 Research	4 %
8 Freelance consulting	
engineers	4 %
9 Education	7 %
10 Others	3 %



#### Size of company

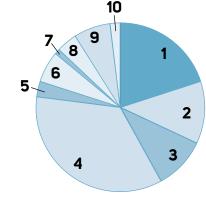
1	1–10	employees	18 %	
2	11-50	employees	15 %	
3	51-100	employees	6 %	
4	101-200	employees	5 %	
5	201–500	employees	8 %	
6	ab 501	employees	23 %	
7		No economic entity like		
		public authorities, science		
		institutions, educational		
		insitutions, etc.	16 %	
8		No indication	9 %	





#### Region

1 Vienna	23 %
2 Lower Austria	16 %
3 Burgenland	2 %
4 Upper Austria	15 %
5 Salzburg	7 %
6 Tyrol	6 %
7 Vorarlberg	4 %
8 Styria	13 %
9 Carinthia	5 %
10 Germany	7 %
11 Switzerland	1 %
12 Other foreign countries	1 %



#### Branch

1	Mechanical engineering	20	%
2	Production	12	%
3	Industrial plant engineering	10	%
4	Electrical and electrics		
	industry	35	%
5	Other producing companies	3	%
6	Trade	6	%
7	Services	1	%
8	Engineering offices, consultar	nts 4	%
9	Education, public authorities	7	%
10	Other	2	%

## Our topics

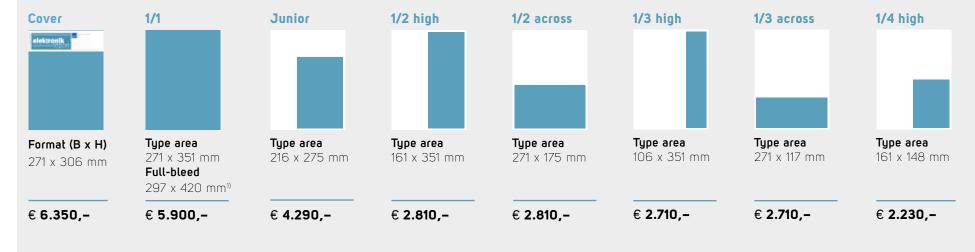
	ISSUE	TOPIC OF THE MONTH	FOCUS POINT	PRODUCT FOCUS	EXHIBITIONS
2021	AD: 05. 02. DP: 19. 02.	Energy efficiency	Embedded systems	Microcontroller, Processors	embedded world DIGITAL, 1.–5. March 2021
2 2021	AD: 19. 03. DP: 02. 04.	IoT	Cyber security	IPC´s, displays	Hannover Messe, 12.–16. April 2021
3 2021	AD: 19. 04. DP: 03. 05.	Control cabinet technology	Robotics	Drive technology, electronic controls, sensors	smart automation, Linz, 18.–20. May 2021
2021	AD: 28. 05. DP: 11. 06.	Electronics manufacturing	USV	Balteries, power supplies, accumulators	
<b>5</b> 2021	AD: 10. 09. DP: 24. 09.	Network technology	Power electronics	Plugs, clamps	Motek, Stuttgart, 5.–8. October 2021
6 2021	AD: 22. 10. DP: 05. 11.	Automotive electronics	Industrial communication	Oscilloscope, measuring and testing instruments	productronica, München, 16.–19. Nov. 2021 sps, Nürnberg, 23.–25. November 2021



Assemblies, active and passive components, joining techniques, micro electronics, transformers, relay, power management, LTE/5G - infrastructure, cases and switchboards, cooling and ventilations, digitalization and autmoations, safety and security, testing systems, engineering, signal processing

#### Prices & Formats - Print

#### Effective from 1, 1, 2021





All formats: wide x hight

<sup>1</sup> Full-bleed formats: require a bleed of 3 mm on all sides. Surcharge € 260,— Processible types of file: Adobe InDesign, Adobe Photoshop, printable PDF

**E-Mail:** anzeigen@industriemedien.at

Placement U4: € **5.910,-**Placement U2, U3: € **5.890,-**

#### Inserts

#### per 1.000 copies

up to 10 g
up to 20 g
up to 30 g
up to 40 g

#### Circulation under 3.000 copies (+ flat rate)

up to 10 g	<b>€ 0,37</b> /copy	+ € 400,-
up to 20 g	<b>€ 0,39</b> /copy	+ € 400,-
up to 30 g	<b>€ 0,42</b> /copy	+ € 400,-
up to 40 g	<b>€ 0,45</b> /copy	+ € 400,-

#### **Bound inserts**

#### per 1.000 copies

€ 390,-	up to 10 g
€ 481,-	up to 20 g
€ 565,-	up to 30 g
€ 645,-	up to 40 g

#### **CUSTOMER JOURNEY**

WE ACCOMPANY YOU DURING THE CUSTOMER JOURNEY OF YOUR CUSTOMERS

## DECIDE

The negotiations start, as other factors begin to gain importance. The customers wants to know more about the future

partner.

#### **ENGAGE**

The customer engages in exchanging opinions with others.

## 2 | CONSIDER

The customer has identified the problem, is attentive for possible solutions and consumes consciously relevant information.

## EXPERIENCE

The customer consumes the product/service, gains experience, is actively reading content about the chosen partner and feels vindicated about the decision made.

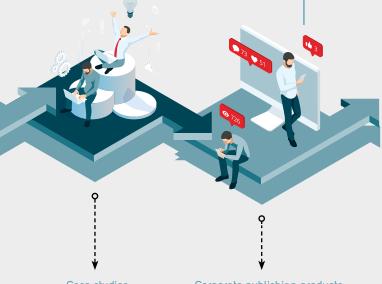
5

## 1 | DISCOVER

The customer is inspired, open to new ideas and is not aware of neither need nor demand.

## EXPLORE

The customer is actively looking for providers, selects possible solutions and is finally convinced about one product, being the right one.



Advertisment formats: PRINT + DIGITAL

Content marketing Advertorials PRINT + DIGITAL Videos

Booklets & whitepaper

Live marketing (events) Webinar

Case studies
Videos
Content marketing

Corporate publishing-products
Case studies

## Special advertising formats



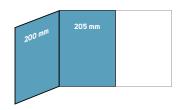
#### The connecting banderole

With the banderole across cover and U4 the reader to can turn and rotate it, on both sides the reader holds your advertising message in hands when first touching the magazin the magazine.

Format open: 480 mm width x 100 mm height

Price: € **5.390,-**

including productioncosts



#### Flap on U2

3 full pages for your success. Select your best sujet for the U2 and position yourself on an additional double page.

Format U2: 205 mm width x 280 mm height Format open: 405 mm width x 280 mm height

Price: € 6.900,-

including productioncosts





#### In abundance

For the shipment of elektronik report to our readers we produce an envelope with the dedication: personal according to your wishes. They are printed single-faced in 4c and ready to be used for your advertising message.

Price: € 5.190,-



#### Greetings to your target group

The Tip-on-Card is an interactive ad: Surprise your target group with an original design. Increases curiosity and makes haptic interaction possible.

Price: € 2.990,-

plus carrier surface from 1/2 page plus € 1.860,– printing costs

#### Advertorial-design

Prices of designing advertorials (excl. advertising space)

Format	1/1 page	1/2 page	1/3 or 1/4 page
Number of characters incl. blank space	3.000-3.500	1.500-1.700	1/3 page: 900–1.200 1/4 page: 650–730
Design according to style sheet with provided text (small adaptions, cuts and editing are included).	€ 250,-	€ 190,-	€ 180,-
Development of an independent Advertorial-Design for your advertising material.	€ 450,-	€ 400,-	€ 350,-
Editorial creation of your text - inclusive briefing, research and final adjustments.	€ 500,-	€ 400,-	€ 360,-

Advertorials will be marked as "Advertorial" or "Paid for ad". The prices reagrding the design process are non discountable, non provisionable fixed prices. The rate includes graphics, editing and minor textual changes/text production. After agreement in principle in regards to form and content, two correction run are included. On request we also take over photo productions.

## Prices and formats elektronikreport.at

Effective from 1. 1. 2021

#### Display Ads

This way you are visible to your target group on our website.

#### Wallpaper

Price: € 140,- per month

Formats: Leaderboard + Wide Skyscraper

#### IAB Leaderboard



Price € 90,per month

Format: 970 x 90 px

#### IAB Billboard



Price € 130,per month

Format: 970 x 250 px

#### Sidebar



Price € 100,per month

Format: Dynamisch

#### IAB Wide Skyscraper



Price € 100,per month

Format: 160 x 600 px

#### IAB Full Banner



Price € 90,per month

Format: 468 x 60 px

#### IAB Medium Rectangle



Price € 90,per month

Format: 300 x 250 px

#### Half Page Ad



Price
€ 130,per month

Format: 300 x 600 px

#### Online-Advertorials

The ideal addition to your content-marketing.

#### Startseiten-Advertorial

Your text, marked as an advertorial, will be visible on our landing page and can be linked to a sub-site of you choice if requested.

Requirements: 300 characters fot the teaser, 1 image, landscape format, link plus if applicable material for the sub-page

Price per week: € 1.800,-

## Online-Promotion on sub-pages plus Advertorial section on the starting page

Your content will be promoted on our starting page and linked to your designated landing page.

Request: 300 characters in regards to the teaser, 1 photo landscape format 4:3 (for example 800 \* 600 px) and a linkt to the designated landing page.

Price per week: € 1.800,-



#### QuestionLead

... enriches your advertorial with a powerful Call to Action. With a QuestionLead you can add up to three corresponding question and answers to your advertorial. Thiy way you can provide the reader with additional information, that can be consumed quickly.

Price per QuestionLead: € 890,-



# Prices excl. VAT & 5% advertisment

#### The Whitepaper-Plattform

With our whitepaper-serivce you can find out, who is interested in your technological develop-

Reach your target group of interessed decision-makers and pau onlu for the selection of leads that are valuable and of interest to you.



#### **PACKAGES**

#### BASE PACKAGE:

E-Mail adress (verified by Price: € 50,- per conversion

#### O PERSONAL DETAILS:

Sex, first and ast name, academic degree Price: € 20,- per conversion

#### O COMPANY NAME:

Name of the company Price: € 10.- per conversion

#### O LOCATION OF THE BUSINESS:

Adress, ZIP-code, city, country Price: € 10,- per conversion

#### O INFORMATION ON THE BUSINESS:

Business sector, number of employees Price: EUR 30,- per conversion

#### O PROFESSIONAL DATA:

Field of activity, current position in the company

Price: € 30,- per conversion

O PHONE NUMBER: (information is ontinnal) Price: € 10,- per conversion

#### **CONVERSIONS**



Base package = E-mail address: min. 30 conversions



Base package + 1 additional package: min. 27 conversions



Base package + 2 additional packages: min. 24 conversions



Base package + 3 additional packages: min. 21 conversions



Base package + 4 additional packages: min. 18 conversions



Base package + 5 additional packages: min. 15 conversions



Base package + 6 additional packages: min. 12 conversions





#### Be here for the whole year!

Top-Banner in our newsletters are a veru successful advertisment instrument. With our monthlu newsletter with the focus topics digitalization, logistics, mechanical engineering, automotive or our career-newsletter Movers & Shakers you can precisely rach those recipients that are most important to you. You can book your top-banner in one of these topic-newsletters for a whole year. Furthermore, you can change your sujet four times during the dedicated period for free.

Prices from: € 3.300,-

#### Newsroom



#### YOUR NEWSROOM

- integrate your current announcements on our home page
- unlimited number of messages per year with images
- long-term, SEO-relevant storage in case of extension

Total price per year: € 6.980,-

#### Videocontent

We not only distribute your clips and films, we are also looking forward to producing them for you!

Our experienced team support you during the entire production process starting at the storyboard, during the video shoot and the setting until the presentation on one of our successful online platforms.



## Newsletter-products

Advertorial or Display-Ads by using our newsletter your message arrives reliably and directly in the inboxes of your target group.



#### Monthly Newsletter

**Frequency:** 1x per month as well as corresponding to the publishing dates of the "elektronik report"

**Topics:** branch-related news, articels and product information for and regarding to the Austrian electronics industry for users, providers, distributors and manufacturers, developers and constructors



	Format	Prices
IAB Medium Rectangle	300 x 250 px	€ 520,-
Business link	300 characters	€ 520,-
Video preview	300 characters	€ 520,-

#### **B2B-Events**



#### WEKA-Studio

We realise your audio- and videoproduction professionally in our WEKA studio in Vienna. On 80 square meters we offer your, with our state of the art technic incl. Greenscreen technology, a comprehensive serivce package: Videoproduction, panel discussions with professional host, press conferences, hybrid congresses, podcasts and much more, branded in accordance to out publishing media or completely in accordance to you corporate identity.

**Requests:** Michaela Capelli, BA michaela.capelli@industriemedien.at

Tel.: +43-1-97000-431



## meetyoo — the virtual plattform for your content

Our high-end product meetyoo, that has won multiple the German "Innovationspreis IT" multiple times, is a content-plattofrm for conducting virtual fairs as well as large-scale online conferences. Due to streaming possibilities even life events can be made virtually accessible in form of hybrid events. Another interesting point: you can link meetyoo with youe website in form of a long-term content-plattform.

**Request:** Patricia Schubirsch, MSc patricia.schubirsch@b2impact.com

Tel.: +43-1-97000-443

#### Webcast/Webinar

- Announcement of your webinar through business links and in two newsletters.
- A webinar widget for announcement stays online for a month.
- An individual landing page for the registration of attendees.
- Conducting your webinar with our webinar software.
- The slides and the YouTube Link of the webinar recording stays online on our website for three months and guarantees more leads of prospective clients.

**Requests:** Michaela Capelli, BA michaela.capelli@industriemedien.at

Tel.: +43-1-97000-431

#### Our congresses for your lead(ing) - success



www.ersatzteiltagung.at

## **INDUSTRIErobotik**

www.industrierobotik.at



www.instandhaltungskonferenz.com



www.gainer.at



www.industriemedien.at/project/ future-of-manufacturing



## Is it already working?

We are talking about your marketing. You know: the one, where unfortunately even Henry Ford did not know, which 50 per cent of the invested capital is poorly spent. Today we know better. Digital tools make the effect and the result of B2B-campaigns more measurable than ever before. B2IMPACT is the new agency of WEKA Industrie Medien and with Content, Performance and Creation it reaches exactly the communication objectives that you have defined. And Henry Ford? Most probably we could have helped him as well.